

Agricultural Business

Award Type: Associate in Science for Transfer

The Associate in Science in Agricultural Business for Transfer provides an educational foundation for persons aspiring to careers in agribusiness. The Associate in Science in Agricultural Business for Transfer will prepare students for further studies toward a California State University (CSU) baccalaureate degree in Agriculture Business, Agriculture Studies, AgriBusiness, Ag Business and Food Industry Management.

Associate Degree for Transfer Program Requirements

Completion of 60 semester units that are eligible for transfer to the California State University, including the following:

A. The completion of the Intersegmental General Education Transfer Curriculum (IGETC) or the California State University General Education-Breadth (CSU GE). The following Allan Hancock College graduation requirements will not be required: Health and Wellness, Multicultural Gender Studies and Allan Hancock College General Education.]

B. A minimum of 18 semester units in a major or area of emphasis, as determined by the community college district.

C. Obtainment of a minimum grade point average of 2.0 with all courses in the major being completed with a grade of "C" or better.

The graduate of the Associate in Science for Transfer in Agricultural Business will:

- Explain how economic principles relate to commodity marketing and sales in agriculture. Analyze agricultural production, food processing and retailing; and their influence on food marketing, considering factors that influence consumer choice.
- Recognize and describe agricultural business organizational structures, functions of management and how they relate to the agribusiness organization. Identify the role of the agricultural manager and recognize various styles of leadership.
- Develop an awareness of the basic laws, regulations, and regulatory agencies that interact with the agriculture community. Explain the process and rationality for government regulations impacting businesses and the effect of regulations on market decisions.
- Understand theoretical concepts and principles of economics applied to agricultural sciences, including how markets work, characteristics of divergent market structures, and the major determinants of supply and demand interaction. Demonstrate the ability to apply the appropriate monetary and fiscal policies to different phases of the business cycle.
- Demonstrate comprehension of soils, fertilizers, plant nutrition, and current industry growing techniques and apply this understanding to successfully raise horticultural crops.

Program Requirements

MAJOR CORE COURSES: A major of 26-28 units is required for the associate in science transfer degree.

Required core courses (17 units):

Course Number	Course Title	Units
AG 125	Soils and Plant Nutrition	4.0
AG 150	Introduction to Agribusiness	3.0
AG 158	Agricultural Economics	3.0
MATH 123	Elementary Statistics	4.0
ECON 101	Principles of Macro-Economics	3.0

List A - select 2 courses from the following (6-7 units):

Course Number	Course Title	Units
AG 152	Introduction to Animal Science	3.0
AG 157	Agricultural Sales, Communication & Leadership	3.0

List B - select any course not selected above or 1 course from the following (3-4 units):

Course Number	Course Title	Units
BUS 110	Business Law	3.0

General Education**Complete one of the following general education patterns:**

CSU General Education Breadth 39 units, or

Intersegmental General Education Transfer Curriculum (IGETC): 37 units

Double Counting - Total units that may be doubled counted for the major and general education requirements: 9 units.

CSU Transferrable Electives - select additional CSU transferrable electives as needed to total 60 units required for the degree: 2-6 units