

## Real Estate

### **RE 100 Real Estate Principles**

#### **3.0 units**

Acceptable for credit: Transfer CSU

Advisories: Eligibility for ENGL 101

Basic laws and principles of California real estate and providing the background and terminology necessary for advanced study in specialized courses. Recommended for those preparing for the real estate salesperson license examination. (A) (Letter Grade Only)

### **RE 302 Legal Aspects Of Real Estate**

#### **3.0 units**

Acceptable for credit: D - Credit - Degree Applicable

A study of California real estate law affecting property ownership and management; contract, real estate transfers, probate proceedings, trust deeds, and foreclosure, as well as recent legislation governing real estate transactions. Applies toward California educational requirements for broker's examination. (Pass/No Pass)

### **RE 303 Real Estate Practices**

#### **3.0 units**

Acceptable for credit: D - Credit - Degree Applicable

A study of day-to-day operations in real estate sales and brokerage, including listing, prospecting, advertising, financing, sales techniques, escrow, and ethics. Applies towards California educational requirements for the broker's examination. (Fall, Spring) (Letter Grade or Pass/No Pass)

### **RE 305 Real Estate Appraisal**

#### **3.0 units**

Acceptable for credit: D - Credit - Degree Applicable

An introduction to the appraisal process and the different approaches, methods, and techniques used to determine the value of various types of property. Emphasis is on residential and single-unit properties. (Fall, Spring) (Letter Grade or Pass/No Pass)

### **RE 306 Property Management**

#### **3.0 units**

Acceptable for credit: D - Credit - Degree Applicable

A comprehensive introduction to the property management profession for those seeking to enter the field, those already in the management field, and real estate practitioners seeking to broaden their education beyond listing and selling. (Fall, Spring) (Letter Grade or Pass/No Pass)